

# **James Lipschutz**

Résumé

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## **Profile** Freelance Creative Director and Graphic Designer. Over thirty years experience in developing engaging and innovative digital and print designs for clients in a broad range of industries.

Highly adept at visual strategy, layout development, and branding across a variety of media. Demonstrated success working in collaborative environments and providing leadership to creative teams to conceptualize and execute effective marketing strategies.

## **Experience** CREATIVE DIRECTOR - JNL MARKETING & GRAPHIC DESIGN 2015-PRESENT

• Utilize extensive knowledge in advertising and marketing to get clients branded as industry leaders. A proven record of increasing both immediate and long term profitability using high impact advertising campaigns and well thought out media strategies.

### **CREATIVE DIRECTOR - DYNAMAIL MARKETING**

#### 1988-2015

- Built an advertising agency from startup to over \$5 million in billings in less than three years.
- Acted as Creative Director and Graphic Designer for diversified industries throughout the US.
- Created nationally recognized collateral material for Fortune 1000 companies which included LA-Z-Boy, Hamilton Beech, Walmart, Pepsi, Swissair and Panasonic.
- Developed new business strategies including initial concept, ID development, branding, copywriting, media planning and negotiation utilizing multiple print and digital platforms.
- Developed nationally linked vendor programs, and served as a liaison to create materials for franchise companies and their franchisees.
- Ranked one of the fastest growing advertising agencies by *The Philadelphia Business Journal*.

## **PHOTOGRAPHER - JIM LIPSCHUTZ PHOTOGRAPHY**

#### 1984-1988

- Developed photographic style based on creative brief.
- Organized and performed photography in studio and location settings.

Skills	<ul> <li>Graphic Design</li> </ul>	<ul> <li>Illustrator</li> </ul>	<ul> <li>inDesign</li> </ul>
	<ul> <li>Copywriting</li> </ul>	<ul> <li>Photoshop</li> </ul>	• HTML
	<ul> <li>Photography</li> </ul>	<ul> <li>Wordpress</li> </ul>	

## Education UNIVERSITY OF PENNSYLVANIA Communications and Engineering

## **Of Interest** • Numerous Fine Art Photography Exhibitions and Awards

- Climbed Mt. Kilimanjaro
- Licensed Pilot
- Certified Scuba Diver
- Wrote software for NASA spacecraft